

Meet Eddie Speed

W. EDDIE SPEED: Since 1980, W. Eddie Speed has dedicated his professional life to the seller financing and non-performing note industry. Over the years, he has introduced innovative ideas and strategies that have positively impacted the way the industry operates today. Eddie founded NoteSchool, which is a highly recognized training company, specialized in the teaching of buying both performing and non-performing discounted mortgage notes. He is the owner and president of Colonial Funding Group LLC, which acquires and brokers discounted real estate secured notes. In addition, he is also a principal in a family of Private Equity funds that acquires bulk portfolios of notes. He has been a leader and innovator in the Note Business for over 30 years. He will tell you that those 30 plus years have prepared him for the incredible opportunities of this current real estate market.



WHAT YOU WILL LEARN (SATURDAY, 9AM-3PM PRESENTATION)

- See **case studies of real deals** showing you how our students are closing hundreds of deals!
- Understand why Non-Performing Notes are the New REO
- **Sell landlords loaded rentals** using our innovative 50/50 model that will have you making lump sum cash now and long term monthly cash flow
- That you can profit while significantly helping people suffering from the mortgage meltdown
- Make cash flow like a landlord **without the hassles of being a landlord**
- Use your **IRA or 401k** to make tax free- often double digit returns
- Why note investors are making **double digit returns** on investments right now
- How to purchase notes without using any of your own money
- Pull back the curtain on the “Shadow Inventory” being held by banks, HUD, Fannie and Freddie and why the note business is the solution to the real estate crisis
- How to Sell Your Properties Using Seller Financing
- How to “Flip” Real Estate Notes Without Any of Your Own Money
- **How government mandates are driving the business!!**
- And much, much more!

